

## **EXHIBIT 5**

IN THE UNITED STATES DISTRICT COURT  
FOR THE EASTERN DISTRICT OF VIRGINIA  
RICHMOND DIVISION

6 ePLUS, INC. : Civil Action No.  
7 vs. : 3:09CV620  
8 LAWSON SOFTWARE, INC. : September 27, 2010

11 COMPLETE TRANSCRIPT OF THE FINAL PRETRIAL CONFERENCE  
12 BEFORE THE HONORABLE ROBERT E. PAYNE  
13 UNITED STATES DISTRICT JUDGE

## APPEARANCES:

16        Scott L. Robertson, Esquire  
17        Michael G. Strapp, Esquire  
18        Jennifer A. Albert, Esquire  
19        Goodwin Procter, LLP  
20        901 New York Avenue NW  
21        Suite 900  
22        Washington, D.C. 20001

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24 Peppy Peterson, RPR  
25 Official Court Reporter  
United States District Court

1       in this sense, Your Honor: It could be a factor, but it's not  
2       the only factor.

3                   THE COURT: What characterization do you disagree  
4       with?

5                   MR. ROBERTSON: There's always mixed motivation in  
6       entering into a license agreement. Even when it's an  
7       arm's-length transaction, the infringer who enters into it  
8       voluntarily does so because he understands ultimately that the  
9       threat of litigation is there. So that factor is always  
10      present whether it's in the context of litigation or not.

11                  Some people say a patent is only an invitation to a  
12       lawsuit anyway, because the only way the patent owner can  
13       obtain a license is to have a threat of litigation hanging out  
14       there over a willing licensor who wants to be able to practice  
15       the patent. That's what you found both in SAP, that's what you  
16       found in Ariba.

17                  Can that be brought up and perhaps the jury gives the  
18       licenses less weight? Certainly. Can Mr. Farber be asked  
19       about that in cross-examination? Yes. And maybe it's not the  
20       strongest factor of nonobviousness, Your Honor, but it still is  
21       a factor that has some tendency to establish a factor issue  
22       which is obviousness.

23                  THE COURT: I think the licenses can come in. I  
24       think *John Deere* allows them in. So what does that do to  
25       PX-443 and 444?